

FEDERICO M.A. CINCOTTA

Solicitor of England & Wales and Argentinian Advocate
CEO and Founder, International Legal & Consultancy Firm

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UK & INTERNATIONAL LEGAL & CONSULTANT PROFILE

UK & International Legal & Consultancy Experience | Multi-Lingual Skills (Spanish, English, French & Italian)

CEO and Founder of a growing reputable international legal and consultancy firm. Bringing more than 20 years' legal experience (Argentina) and more than 7 years of post-qualification experience as a practising England & Wales Solicitor by providing expert (trusted), insightful and relevant legal, business, commercial and corporate governance guidance to UK & international companies and private clients for managing different legal scenarios on behalf of a diverse client portfolio. Includes experience of leading high-performance teams (15- 30 people).

Building strong senior-level relationships for UK, international, private and high net worth (HNWI) clients. Extensive legal counsel / advisory experience, whilst acting as an honest broker influencing and shaping new opportunities for a portfolio of multi-sector clients. Offering resilience and decision-making scrutiny on wider legal, business and local market context (implications of decisions) with experience working across different legal structures and multiple jurisdictions.

Grew multi-sector client portfolio across **Petroleum (Oil & Gas), Real Estate** (investment funds and new developments), **Technology, Food & Agriculture** (Chinese Fund), **Mining, Start-Ups** (FinTech, Medical Devices, AI / Visual Design, TV Media), **Retail, Environment (Waste & Recycling)**. Transactional / corporate development expertise, **M&As, JVs, Deal Structuring, Business / Asset Sales, Service / Commercial / Distribution Agreements** and legal due diligence / contract negotiations.

LEGAL & CONSULTANT EXPERIENCE (Solicitor of England & Wales and Argentinian Advocate and Consultant)

Solicitor of England & Wales and Argentinian Advocate | CINCOTTA INTERNATIONAL ADVISORY FIRM | 2014 to date

UK & International Consultant | CINCOTTA INTERNATIONAL ADVISORY FIRM | 2014 to date

Director of Legal Coordination (Legal Counsel) | HONOURABLE ACCOUNTS TRIBUNAL (Argentina) | 2015-2019

Director of Legal Affairs (Legal Counsel) | MINISTRY OF ECONOMY (Argentina) | 2014-2015

Legal Counsel to Secretary of State | LEGAL & TECHNICAL AFFAIRS (Argentina) | 2014 (Feb-Nov)

Legal Associate (Tier 1 Law Firm) | JOSEPH HAGE AARONSON LLP (Litigation & Arbitration) | 2013-2014

Trainee Solicitor (Corporate & Commercial; Litigation & Arbitration) | DORSEY & WHITNEY (EUROPE) LLP | 2011-2013

International Lawyer and Paralegal | CLIFFORD CHANCE, LINKLATERS, FRESHFIELDS, CLEARY GOTTlieb STEEN & HAMILTON, GIDE LOYRETTE NOUËL | 2008 -2011

PROFESSIONAL MEMBERSHIPS & COMPANY REGISTRATIONS

Member, Law Society & Qualified Solicitor (England & Wales) – qualified since 2013

Member of the Bar, Argentina – qualified in 2003

Registered UK Government Lawyer; Registered Lawyer with the Argentine Consulate (London) and

2014 to date | UK & INTERNATIONAL LEGAL CONSULTANT | CINCOTTA INTERNATIONAL ADVISORY FIRM

A well-established reputable international advisory legal consultancy firm representing a growing portfolio of multinational and national clients. Providing expert legal guidance for managing different scenarios. Examples include:

- **CORPORATE DEVELOPMENT:** M&A Deal Structuring, Joint Venture Agreements, Investment Fund Funding, Investor Relations, Business Sale (Asset Sale & Transfers), Service Agreements, Legal Due Diligence and Contract Negotiations.
- **MULTI-SECTOR PORTFOLIO:** **Major Petroleum Client** (Board Advisory & LATAM market expansion); **Technology Company** (International Trade Regulations, Contracts and Customs); **Food & Agriculture** (Chinese Fund accessing Argentine

markets); **Mining** (Investment Propositions; Deal Negotiations); **Start-Ups (FinTech, Technology, Medical Devices, AI & Visual Design, TV & Broadcasting)**; **Manufacturing** (Debt Recovery); **Retail, Waste & Recycling Firms**.

- **REAL ESTATE SECTOR:** Legal guidance on sourcing, land acquisition, fund transfers, investor relations, due diligence and contract negotiations for hotels, resorts, vineyards, new developments, residential, commercial and high-rise.
- **INTERNATIONAL ADVISORY: Business & Commercial Clients** (Commercial, Distribution & Service Delivery Contracts, Agency Agreements & NDAs); **International Trade** (Declarations, Clearances and Regulations); **Employment Law** (UK-Argentina Counsel); **Asset Sales & Transfers** (Contractual Agreements); **Corporate** (Legal Governance & Compliance).

2014 to date | PRACTISING SOLICITOR, ARGENTINIAN ADVOCATE & LEGAL CONSULTANT | CINCOTTA LAW FIRM

- Practising England & Wales Solicitor. Specialising in many aspects of law for private clients on **Commercial Law, Family Law, Debt Collection, Wills, Probate, Immigration and Employment Law**. Role as a Legal Consultant for CASSADY'S LAW FIRM (London).

DIRECTOR OF LEGAL COORDINATION (Legal Counsel) | HONOURABLE ACCOUNTS TRIBUNAL (Argentina) | 2015-2019

- **Legal Counsel to the President.** Legal oversight for Tribunal branches and legal consultations of all 135 municipalities.

DIRECTOR OF LEGAL AFFAIRS (Legal Counsel) | MINISTRY OF ECONOMY (National Government, Argentina) | 2014-2015

- **Drafted legislation, conventions and agreements.** Issuance of Sovereign Bonds to international and national markets.

LEGAL COUNSEL TO SECRETARY STATE | LEGAL & TECHNICAL AFFAIRS (BA province, Argentina) | 2014 (Feb-Nov)

- **Legal Counsel to Government Minister** on all aspects required for the province. Review contracts and drafted AML legislation.

LEGAL ASSOCIATE (Tier 1 Law Firm; Litigation & Arbitration) | JOSEPH HAGE AARONSON LLP | 2013-2014

- **Group Litigation Orders (GLOs);** Challenged UK Tax Legislation through large £multi-billion class action claims. Litigation in UK Supreme Court and Europe.

TRAINEE SOLICITOR (Corporate & Commercial; Tax and Commercial Litigation & Arbitration) | DORSEY & WHITNEY (EUROPE) LLP | 2011-2013

QUALIFIED LAWYER & PARALEGAL (UK & International Legal Experience) | Various roles (London) | 2008-2011

- **Corporate, M&A & Capital Markets** (M&A Transactions & Due Diligence; US Securities & Exchange Commission Regulations); **Banking, Finance & Capital Markets** (Structured Finance); **Anti-Money Laundering, Compliance & Conflicts** (AML Legislation & Reputational Risk); **Arbitration & Litigation** (High Court Hearings).

QUALIFIED LAWYER (Commercial & Employment Practice) | MILLAN & ASOCIADOS (Buenos Aires) | 2003-2006

COURT OF APPEAL LAWYER (Criminal Division) | COURT OF APPEAL (Buenos Aires) | 1999-2003

EDUCATION & LAW QUALIFICATIONS

2014-2015 | Public Law | ESCUELA DE ABOGADOS DE LA ADMINISTRACIÓN PÚBLICA PROVINCIAL (Argentina)

2012-2013 | UK Professional Skills Course | THE COLLEGE OF LAW (London)

2008 | UK Legal Practice Course; UK Graduate Diploma in Law (2007) | BPP LAW SCHOOL (London)

2003 | Law Degree | UNIVERSIDAD NACIONAL DE LA PLATA (Argentina)

SEMINARS & CONFERENCES: Civil Litigation (Jackson Reform Update, 2013); Tax Issues Arising in Corporate Transactions (2013); EU-UK Merger Control (2012); International Commercial Arbitration (2012). Various other conferences.

MULTIPLE PUBLICATIONS: Tax Avoidance in Europe (World Commerce Review, 2012); Exit Taxes - High Profile Case Examples (Taxation in Multinationals, 14th, 15th & 16th Editions); Tax Disputes & Litigation Reviews.

Former Member, Young International Arbitration Group (London Court of International Arbitration)

Languages: Bi-Lingual Spanish & English; French (Basic); Italian (Basic); **Dual Nationality** (Italian & Argentine)

BOARD MEMBERSHIP & COMMITTEE ROLES

Board Advisor (LATAM Strategy; Market Development & Compliance) | MULTINATIONAL OIL & GAS COMPANY (Client)
Board Member (Strategy & Partner Networking Forums) | BRITISH ARGENTINE CHAMBER OF COMMERCE (BACC)
Board & Committee Member (Cultural Foundation; Events & Forums) | ANGLO ARGENTINE SOCIETY
Vice-Chairperson (Industry Association; Relationship Building) | SOCIETY OF BRITISH & ARGENTINE LAWYERS
Pension Fund Trustee (Pension Fund Governance) | BANCO DE LA PROVINCIA DE BUENOS AIRES (Argentina) | 2014-2015

THOUGHT LEADERSHIP, BUSINESS NETWORKING & TRADE MISSIONS

Thought leadership conferences, events and forums; guest speaker and publications on key topics and emerging issues
Argentine Embassy & Industry Networking (Special Events & Forums); **Argentine Economic Congress (2019 Edition)**
July 2019 | Guest Speaker, Oil & Gas Summit (UK & Argentine Meetings at the British Embassy; Trade Mission to the US)
May 2019 | Partners for Growth Trade Mission (Argentine Government Officials & Business Leader Delegation to the UK)
LATAM Argentine Embassy Delegation (London Tech Week, 2019); **LATAM EDGE Awards Event** (London Tech Week, 2019)