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**RENEWABLE ENERGY IN  
ARGENTINA - A PASSPORT TO  
OPPORTUNITIES IN A NEW  
BUSINESS ENVIRONMENT**

13TH FEBRUARY 2019, FORESIGHT GROUP, LEVEL  
23 THE SHARD, LONDON - FROM 1PM

ENERGY NETWORKS & BACC IN ASSOCIATION WITH  
THE EMBASSY OF ARGENTINA



Embassy of the  
**Argentine Republic**  
United Kingdom of Great Britain and Northern Ireland

**Date:** Wednesday 13th February

**Venue:** Foresight Groups Events Room, 23<sup>rd</sup> Floor, The Shard

**1 pm - Registration**

**1.30pm to 2.00pm Introduction**

H.E.R. Carlos Sersale si Cerisano, Ambassador of Argentina

**2.00pm to 2.45pm Panel Discussion "Government Policy & Investments in Argentina"**

Madeleine Szeluch, Head of Investor Relations BEIS

Carly Magee, Partner, Foresight Group

Maximiliano Morrone, National Director of Renewable Energies, Ministry of Energy & Mines,  
Government of Argentina

Steve Crosley International Business Development Manager, UK Export Finance

Sam Goss, Investment Director, Octopus Investments

Moderator: Professor Gianluca Marcato, Henley Business School Director: PhD and DBA Programmes

Topics:

- Argentina's Energy policy in relation to the growth of deployed renewable energy production; the National Program for the Promotion of the Use of Renewable Sources of Energy & energy mix targets, Auctions/Government investment incentives, issues concerning project development/grid connections. local employment rules and H&S standards etc.
- UK Government assistance available for UK businesses in developing projects in the renewable space in Argentina; diplomatic, investor partnerships, permits to work, networking/contacts, legal etc

- Investors perspective of doing business in Argentina; their view of risk or not, opportunities and expected returns on investments, the renewable energy auction programme (RenovAr), ease of obtaining land and shovel-ready projects, project scale and availability etc

2.45pm to 3pm Coffee Break

### **3pm -3.45pm Panel Discussion “Constructing Renewable Projects Energy in Argentina – Case Studies”**

Giles Redpath, CEO – Hive Energy

José Maria Pinar, CEO, Elmya

Manuel Fernandez de Castro, CEO, Fieldfare

Julian Lynn, Senior Underwriter, UK Export Finance

Moderator: Professor Gianluca Marcato, Henley Business School Director: PhD and DBA Programmes

Topics:

- Panel discussion around the reality of developing and constructing in Argentina – local administrative procedures, legal requirements and do they differ here from UK/Europe
- Case studies with 2 to 3 slides each; project cradle to grave overview – project development, planning permission, grid connection, EPC experience, PPA’s, O&M
- Strategy and Implementation Delivery, from a business and technology view
- Project Examples – Case Studies

### **3.45pm to 4.30pm Panel Discussion “Tax and Legal Implications”**

Stephen Hill, Energy Partner at Eversheds Sutherland

Greg Falkof, Energy Partner at Eversheds Sutherland

Maria Eugenia Mattera, Energy & Natural Resources Associate at Tavarone, Rovelli, Salim & Miani

Pablo Baroffio, EY Senior Manager- Latin American Business Centre-Global Tax Desk Network EMEA

Moderator: Santiago Ross, Associate, Norton Rose Fulbright

Topics:

- Tax exemptions for renewable energy projects/tax treatment and exemptions on renewable energy projects in different provinces of Argentina, tax offsets for depreciation on capital goods etc, VAT, Exemption from minimum presumed income tax for the first three years for assets used to develop the promoted activities etc
- The legal framework for renewable energy which was passed in 2015 and that put into place renewable energy targets, created FODER (the government Renewable Energy Fund), and established fiscal incentives and competitive and transparent market rules to attract international investors; cross-border financing and project development in all types of renewables, wind and solar, M&A’s etc

### **4.30pm Wrap Up - Networking Drinks Reception until 5.45pm**

**6pm onwards** – For those that wish to, networking will continue at the **Barrowboy and Banker pub**, just a few minutes’ walk away at 6-8 Borough High Street, London SE1 9QQ

<https://www.barrowboy-and-banker.co.uk/gallery>